

Süddeutsche Zeitung

Profile

February 2024



Reporting. The Süddeutsche Zeitung is one of the most respected newspapers for its investigative journalism. The SZ reports critically, courageously and independently on politics, business, society and culture. Thereby it is opinion-forming, it puts the latest events and news into a greater perspective. This makes the SZ one of the most cited newspapers in Germany.

Readership. For decision-makers in business and government the SZ leads the way in indispensable reading. It is therefore also vital to the success of advertising to upscale target groups.

Media. REPUBLIC develops individual and effective solutions for focused advertising in the SZ to attractive target groups.



Reporting

Süddeutsche Zeitung Print and digital

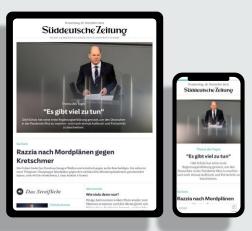
Print. In print the SZ is published daily from Monday to Friday and with a weekend edition on Saturday. It is available at newsstands and delivered punctually to subscribers in the morning.

E-paper. The e-paper edition of the SZ is available for download already from 7 p.m. on the evening before the next publication day.

The digital edition in the SZ app. Also available already the evening before and also available in the SZ app for tablet and smartphone. Readers have multimedia access to all content.



Digital edition in the SZ app



E-Paper



Investigative journalism

Courage is essential

Independent. Everything that matters starts with courageous thinking and people who get to the bottom of things. Freely and without having to consider the interests of third parties. This independence determines the journalistic work of the SZ.

Critical. Its team of reporters critically investigate the news and put current events in a wider context for readers. They cast light on complex issues. Print and digital.

Investigative. The SZ engages its own team of dedicated journalists who devote themselves specifically to research and investigative topics. This is how time and again the SZ succeeds in uncovering matters and topics that would remain hidden.

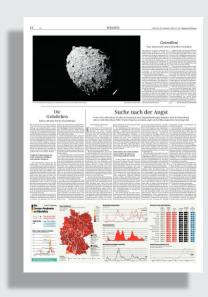


The sections













REPUBLIC | Süddeutsche Zeitung | Profile
← Contents

Readership

Opinion-forming and responsible

4,786 average monthly household income

(Total population 3,616 Euro)

51% graduates (Total population 20%)

42% are multipliers with a strong personality (Total population 25%)

31% are sustainable consumers¹ (Total population 14%)

29% are executives² (Total population 15%)



Source: ma 2023 T , German-speaking population aged14+ = 70.08 M



¹ Sustainability issues play a major role in consumption decisions (highest level 4 out of 4)

² Owner, manager of a large company, company director, freelance, professional, white-collar worker in managerial/executive position, upper-level civil servant, Self-employed businessperson with a mid-sized or small business, self-employed craftsman Source: AWA 2023, Total population aged 14+ 70.08 M = 100%; LpA SZ 1.20 M = 100%; readers per issue (LpA) dailies

Leading among decision-makers in Germany

SZ readers are business leaders

According to the LAE readership survey the SZ print edition reaches 341,000 or 11,1% of all decision-makers – more than any other daily newspaper in Germany. This makes it one of the most important media to reach executives at a larger scale.

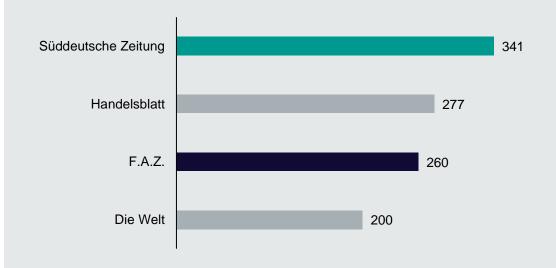
Business leaders. 64% of SZ readers are senior executives. The proportion of SZ readers from the decision-maker target group who work in large companies with more than 500 employees is also disproportionately high (index 120).

Luxury consumption. In the private sphere, managers who read the SZ like to enjoy exceptional quality and outstanding design. They have a disproportionate willingness to spend much money for luxury goods:

- 51% on travel.
- 38% on fashion, clothes or shoes,
- 33% on furniture, furnishing,
- 33% on cars and
- 21% on wrist watches

The daily newspapers in the LAE

Readers in thousands



Source: LAE 2023; Total decision-makers 3.084 M; readers per issue (LpA) dailies, LpA SZ 341,000 = 100%

Strong financial scope for more consumption

Sociodemographics Süddeutsche Zeitung | Index



^{*} Owner, managing director of a larger company, director, medium/small businessman, freelance professions, self-employed craftsman, farmers Source: ma 2023 T, German-speaking population aged14+ 70.08 M = Index 100; LpA SZ = 1.26 M

Media

More impact thanks to a quality environment

Positive uplift

Advertising is rated to be more attractive in quality media and receives a faster - and accordingly more reliable - response. This was confirmed by a Quality Alliance test of branded and unbranded environments.

Activation. In addition, the use of quality media is also more intensive: if we measure physical values during the occupation with branded environments, there is also neurological evidence of greater involvement.

Brand communication is therefore highly trusted.

igspace

More information on the survey: www.quality-alliance.de



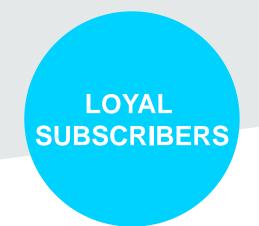
High subscriber loyalty

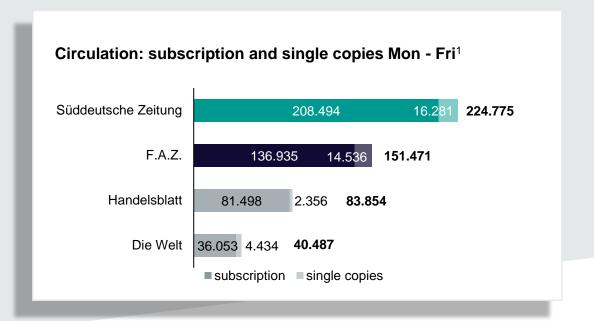
208,494 copies sold to subscribers Mon.-Fri.1

53 minutes average reading time per issue²

Daily postal delivery to subscribers

Sources: ¹ IVW IV/2023, Mon.-Fri.; ² SZ-Abonnentenstruktur-Studie May 2023; Base: Print-Subsribers (N = 2.207





The ideal stage for a perfect performance

Communication in the SZ

Together with advertisers REPUBLIC develops customised solutions for the most demanding requirements: from special positioning and individual formats to content marketing and advertorials.

Best cases at www.republic.de/best-cases

The special topics of the SZ open an excellent editorial environment for target group-specific communication.

Current planned topics at www.republic.de/sonderthemen





Special







Customised special format

SZ Special

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Premium Rates 2024

Premium and right-hand page

Mon - Fri
315,670
106,650
102,210
100,430
97,760
71,400
68,430
67,240
65,450
56,350
54,000
53,060
51,660
41,750
40,010
39,310
38,270
25,090
23,630
20,910

Rates subject to VAT where applicable. The terms and conditions of the current SZ advertising rate card at www.republic.de apply

See rate card

Standard Rates 2024

Standard and left-hand page

Fixed formats, colour		Mon - Fri
1/1 page		88,880 €
1/2 page	corner across	59,500 €
1/3 page	corner across upright	46,960 €
1/4 page	corner across	34.790 €
1/5 page	corner across	28.800 €
1/6 page	corner across	24,510 €
2/1 page	Panorama	217,710 €
2 x 1/2 page	Panorama across	145,750 €
2 x 1/2 page	Tunnel Panorama	152,090 €
2 x 1/3 page	Tunnel Panorama	120.020 €
2 x 1/4 page	Tunnel Panorama	88,920 €

See rate card

Rates subject to VAT where. The terms and conditions of the current SZ advertising rate card at www.republic.de apply



When booking a standard or premium ad of 1/6 page or more, advertisers receive upon request a full page ad in the multi-media edition of the SZ on the same publication date (or a subsequent issue, depending on availability) at no additional charge. Advertisers hence reach top performers also digitally.

National daily newspaper for a top-class readership

Credible environments reach attractive potential customers

Reach	Target group		Circulation		Use	
1,260,000 readers ¹	Ø net household	4.700	Paid circulation:	264,965	Ø reading time per issue	
341,000 decision-making readers ²	income/month:	4,786	Subscriptions:	79%	Mon-Fri: 5	53 Min.
	Graduates:	51%	Single copies:	6%		
	Multipliers with a strong personality:	42%	Inflight:	1%		
	Most economically productive and educated		Other sales:	14%		
	persons - step 1:	33%				
	Executive position, belong to the top echelon					
	of my company:	28%				
Sources: 1 ma 2023 T; 2 LAE 2023	Source: AWA 2023		Source: IVW IV/2023, SZ Mon-Fri		Source: SZ-Abonnentenstruktur-Studie Ma Base: Print-Subsribers (N = 2.207	y 2023;

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Customised solutions





We are happy to advise you.

You can find your contact person at www.republic.de/english/team

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www.republic.de/english

